

Michael Sharp, Au.D., CCC-A

2420 Hunter Rd.
Bettendorf, IA. 52722
309.781.9616
Sharp.aud@gmail.com

Professional Interest

Hearing aid dispensing and fitting, business development, Auditory Processing Disorder, and outcomes in audiology billing practices.

Academic Experience

2009	Doctor of Audiology	Illinois State University
2006	B.S., Speech Pathology & Audiology	Illinois State University

Related Experience

Present	Illinois Speech-Language and Hearing Association VP of Audiological Affairs
Present	Educational Audiology Association (Former) President EAA Representative on RUC/CPT Advisory Committee for ASHA
2010	American Speech-Language Hearing Association Received Certificate of Clinical Competence in Audiology (CCC-A) CAA Nominating Committee (January 1, 2011 to December 31, 2011) Educational Audiology Association representative to the Audiology Groups meetings regarding billing/coding
2006 – 2008	Department of Communication Sciences & Disorders Illinois State University Graduate Assistant Maintained Clinic Supplies Ordering, cleaning, and maintaining equipment Research Assistant Ran subjects and wrote up results with statistical analysis

Teaching Assistant
Graded tests
Substitute lecturer for Intro to Audiology & Aural Rehabilitation

Assistant to Clinic Office

Balanced accounts
Managed shipments
Checked in hearing aids back from repair
Managed Hearing Conservation Program
Managed test data
Relayed information to the environmental health and safety department at ISU

Experience

2020 - Present Sharp Hearing Center, LLC

Audiologist/Owner

Diagnostics
Hearing Aid Fittings
Hearing Aid Verification
Repairs
Auditory Processing Disorder Testing

2017 - Present Western Illinois University, Audiology Clinic Coordinator/Instructor

Supervising Clinicians/Clinic

Diagnostics
Hearing Aid Fittings
Hearing Aid Verification
Repairs
Other clinic as necessary

Coordination of Audiology Clinic

Setting student schedules
Billing/Coding/Insurance Contracts
Maintaining Accounts
Maintaining Clinic Schedule

2019 - 2020 Iowa Audiology and Hearing Aid Center

Diagnostics
Hearing Aid Fittings
Hearing Aid Verification

Repairs
Auditory Processing Disorder Diagnostics

2018 -2019 Augustana College, Audiologist

Diagnostics
Hearing Aid Fittings
Hearing Aid Verification
Repairs
Auditory Processing Disorder Diagnostics

2013 - 2018 Sivantos Group , Territory Account Manager - Iowa & Nebraska

Developing Strategies for Territory Growth

Creating protocols with Inside Rep
Pricing strategies
Targeting strategies
Developing marketing plans
Business development
In-office and after hours CEU training

Customer Services

Resolve Customer Issues
Work with inside team to ensure timely service

Fitting Troubleshooting

Work with problem patients
Help with new device fitting

2011 – 2013 Blessing Physician Services, Clinical Audiologist

Established New Office

Developed procedures

Scheduling
Referrals between audiology and new ENT
Referrals with other departments
Purchasing Hearing Aids (via hospital fiscal department)
Dispensing Hearing Aids
Developing rapport with administration
Management of Audiology Department
Electronic Medical Records system (Allscripts)

Incorporating Patient Satisfaction scores into practice
(Using Studer Group model)

Selected Audiologic Equipment

Test Booth
Audiometer
Hearing Aid Lab equipment
Impedance Bridge
Real Ear (Verifit)
Otoacoustic Emissions

Diagnostics

Diagnostics for hearing loss and Auditory Processing Disorder
Hearing aid repairs
Hearing aid fittings
Pediatric through geriatric populations

2010 – 2011 Illinois State University, Educational Audiologist/Clinical Supervisor/Instructor

Provide Direct Audiology Services

Diagnostics for hearing loss and Auditory Processing Disorder
Hearing aid repairs
Hearing aid fittings
Pediatric through geriatric populations
Aural rehabilitation services
Supervision of Speech Pathology and Audiology graduate students
Eckelmann-Taylor Speech and Hearing clinic

University Lab Schools

Maintained FM equipment, sound field systems, hearing aids, and
cochlear implants for the deaf and hard of hearing
students in the lab schools
Attended IEP and MDC meetings

Teaching

CSD 351 – Intro to Aural Rehabilitation Training
CSD 408.02 – Aural Rehabilitation Practicum

2010 Morton Audiology & Hearing Aid Center, Clinical Audiologist

Audiologic Diagnostics
Dispensing hearing aids (fitting/follow-up)
Occupational/Industrial hearing conservation
Testing and data management
(Central) Auditory Processing diagnostics
Office Manager

2009 Audiology Consultants, P.C., 4th Year Internship

Dispensing hearing aids (fitting/follow-up)
Audiologic Diagnostics
Occupational Hearing Conservation
Vestibular diagnostics

2008 Southern Illinois University, School of Medicine Intern

Dispensing Hearing Aids (fitting/follow-up)
Cochlear Implantation: testing for candidacy, initial stimulation, routine follow-up for processor mapping
Electrophysiologic measures (ABR, ECoG, ASSR)
Audiometric Diagnostics (pediatric thru geriatric)
Vestibular Diagnostics

2008 Morton Audiology & Hearing Aid Center, Student Intern

Hearing Aid Repairs

2007 Bro-Menn Hospital, Intern

Performed newborn hearing screenings

2006 – 2008 Eckelmann-Taylor Speech and Hearing Clinic, Student Clinician

Dispensing Hearing Aids (fitting/follow-up)
Electrophysiologic Measures
Audiometric Diagnostics
Pediatric Diagnostics
Aural Rehabilitation Therapy (pediatric)
Vestibular Diagnostics
Occupational Hearing Conservation (testing/program management)

Presentations

Billing and Coding for Audiologists – Guest Lecture, Illinois State University 2016

Trends in Health Care and Audiology - Guest Lecture, Illinois State University 2017
Tinnitus Treatment Options - Iowa Hearing Society 2017
Telehealth and Audiology - Iowa Hearing Society 2017
OTC Hearing Devices and Business Models - Signia National Sales Meeting 2018

Awards

Distinguished Alumni, Illinois State University, 2019

Current Memberships

Educational Audiology Association
Illinois Speech-Language and Hearing Association

Certification

Illinois License, 147001338
ASHA CCC-A, 12105993
Iowa Hearing Aid Dispensing License, 000973
Iowa Audiology License, 097194